

UL60 / UL60-L

- Unique Selling Propositions -

#	Unique Selling Propositions	UL60	UL60-L
1.	Our charger analyser is built in a 19" standard frame with 5 HE. If you have an existing installation 19" it could fit. So, you don't need the housing and save cost and space. That means if sizes are correct and cooling sufficient you can swap the old devices by the new ones.	yes	yes
2.	Our UL60 has a weight of 32 kg only.	yes	yes
3.	Ethernet access for centralized remote monitoring of several devices.	yes	no
4.	Ethernet access for automatic printing with your central office printer (instead of built-in printer). If you don't need the built-in printer we can remove and make a credit note and close with a cover plate. Later on, the built-in printer can always be ordered and installed - plug and play.	yes	no
5.	The graphic display shows the charging and discharging curves. They can be printed out and saved on a usb stick.	yes	yes
6.	Display shows short instructions and program steps with detailed parameters.	yes	yes
7.	Currently seven languages implemented. Can be expanded at any time.	yes	yes
8.	External usb stick for data logging of results (rtf and csv files).	yes	yes
9.	The built-in printer is an Epson 8 dot matrix printer. We don't use thermal printers because of the low durability of the printouts. Our customers usually have to document the results.	yes	yes
10.	And of course, the highlight is the automatic cell measurement adapter. With his you reduce human measurement errors and save time for handling. With simple push the button you can always display on the screen the voltage level per cell.	yes	no

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11.	With our external zero-volt box you can connect the battery with cell measurement adapter to this box. It has the resistors inside and displays with a voltmeter the level of discharge. The UL60 can be disconnected and used for the next battery treatment.	yes	no
12.	Automatic programmes for maintenance procedures according to the maintenance manuals and instructions of battery manufacturers implemented.	yes	yes
13.	“Time start” starts time up to 30 days.	yes	yes
14.	Standalone software solution not depending from any third-party solutions. No updates necessary if not desired.	yes	yes
15.	Customization of programs of UL60 with external programming software by customer.	yes	yes
16.	The built-in beeper volume can be changed and you can connect an external beeper or indicator (potential-free switching contact).	yes	yes
17.	There are 3 opportunities for calibration service: a) You send the devices to us and we will perform with a certificate (difficult due to customs) b) We will come to you one time a year and do it in your facilities. Benefit is you do not need any handling and logistics procedures. We make a fix price, do it in place and later on send you the certificates. We do this approach with Bombardier in Berlin (they have 5 devices). c) You buy our PG-UL60 and do the calibration by yourself with your own staff. This is the cheapest solution but you do not have a certificate by a third-party company.	yes	yes